

# Samuel Filizzola

## Engineering Manager | Tech Leader

Hamburg, Germany

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### SUMMARY

Results-driven **Engineering Manager** with **15+ years of experience** in software development, including **5+ years leading high-performing, cross-functional teams** across **frontend, backend, and mobile**. Proven ability to **scale teams, drive technical excellence, and align engineering efforts with business objectives**. Adept at **mentoring engineers, fostering team growth, and creating a culture of ownership and accountability**. Experienced in **managing distributed teams, optimizing processes, and delivering impactful software solutions**. Strong advocate for **agile methodologies, data-driven decision-making, and cross-functional collaboration** to ensure seamless product delivery.

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### CORE SKILLS

- **Leadership & People Management:** Team Leadership, Stakeholder Management, Conflict Resolution, Team Building, Career Development, Coaching & Mentoring.
- **Engineering Strategy & Execution:** Managing Frontend, Backend & Mobile Teams, Scaling Engineering Teams, Roadmap Execution, Performance Optimization.
- **Technical Expertise:** Mobile Development (Kotlin, Swift, .NET), Backend Services (RESTful APIs, SQL, Microservices), Frontend Technologies (React, TypeScript, Angular), Cloud & DevOps (CI/CD, A/B Testing, Cloud Platforms).
- **Agile & Delivery:** Agile Methodologies (Scrum, Kanban), Experimentation & A/B Testing, Data-Driven Decision Making, OKRs & Metrics-Driven Leadership.

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### PROFESSIONAL EXPERIENCE

#### Software Engineering Team Lead

## **omoqo GmbH, Hamburg, Germany – Remote | Sep 2023 – Present**

- Leading the development of **cloud-based solutions for the maritime and logistics sector**, improving operational efficiency and reducing costs.
  - Managing a **multidisciplinary team** (backend, frontend, and mobile engineers), aligning engineering efforts with business objectives.
  - Partnered with **product and UX/UI teams** to drive user-centric design and technical implementation.
  - Introduced agile best practices, transforming delivery from scattered cycles to **continuous integration and weekly deployments**.
  - Implemented **mentorship programs** and skill development initiatives, improving engineer retention and engagement.
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## **Engineering Manager**

### **FREENOW, Hamburg, Germany – Remote | Jan 2021 – Sep 2023**

- Led **two multidisciplinary teams** (12 engineers across **frontend, backend, and mobile**) to develop and scale **high-impact payment and incentive solutions**.
  - Overhauled **payment processing systems**, increasing transaction security and velocity, generating **€1M in annual savings** by optimizing PSP flexibility.
  - **Built and scaled two teams** from hiring to production readiness in six months, mentoring a new manager to take over one team.
  - Designed and implemented **A/B testing strategies** for marketing experiments, optimizing city-specific incentive strategies, boosting engagement & retention by **35%** in key markets.
  - Partnered with **backend, data, and pricing teams** to design scalable solutions that improved driver engagement and incentive effectiveness.
  - Championed **engineering best practices**, including CI/CD adoption, testing automation, and code quality improvements, reducing defects and accelerating time-to-market.
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## **Senior Android Engineer → Engineering Lead**

### **FREENOW, Hamburg, Germany – Remote | Jan 2019 – Jan 2021**

- Contributed to **Android product development**, collaborating with **backend, data, and frontend teams** to deliver seamless customer experiences.
  - Led technical initiatives that improved software architecture and **enabled feature experimentation via A/B testing frameworks**.
  - Partnered with **product managers and UX/UI designers** to align technical solutions with business objectives and enhance the mobile user experience.
  - Advocated for **clean architecture and code quality improvements**, mentoring junior engineers and fostering a learning culture.
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## Senior Android Engineer

**Avenue Code, Belo Horizonte, Brazil | Feb 2017 – Dec 2018**

- Led **Android development projects** for enterprise clients, ensuring high-performance and scalable solutions.
  - Mentored junior developers, promoting best practices in **clean code, testing, and agile methodologies**.
  - Worked closely with cross-functional teams to deliver business-critical mobile applications on time.
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## Project Manager / Developer

**Ecx Pay, Belo Horizonte, Brazil | Feb 2014 – Feb 2017**

- Led development teams in building **.NET-based and mobile solutions** for fintech and e-commerce platforms.
  - Managed **software projects from planning to implementation**, ensuring timely delivery and alignment with client expectations.
  - Implemented **agile methodologies (Scrum, Kanban)** to optimize project management and execution.
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## EDUCATION

**Bachelor of Computer Science**

PUC Minas, Minas Gerais, Brazil | 2006 – 2011

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## LANGUAGES

- **Portuguese:** Native
  - **English:** Fluent
  - **German:** Basic (A2)
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## ADDITIONAL NOTES

- Passionate about **mentoring and growing engineering teams** while aligning technical execution with business strategy.
- Experienced in **scaling teams from scratch**, leading hiring processes, and mentoring engineers into leadership roles.
- Strong advocate for **cross-functional collaboration** between engineering, product, and design to deliver high-impact solutions.

